

Metro Women's Soccer League  
Income Statement - 12 mths ytd  
as of March 2016

	Actuals YE 2014-15	Budget 2015-16	12 mths ytd - YE 2015 vs Budget YE 2016	Actuals YE 2015-16	Budget 2016-17	12 mths YE 2015-16	12 mths ytd - YE 2016 vs Budget YE 2017	
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**INCOME**

**FALL - REGISTRATION**

Fall Teams	81585.00	78400.00	78400.00	100.00%	74985.00	73850.00	74985.00	-1135.00	-2%
Fall Players	190560.00	179200.00	178280.00	99.49%	165563.98	168800.00	165563.98	3236.02	2%
Fall Player Cards	23890.00	22400.00	22275.00	99.44%	20225.00	19895.00	20225.00	-330.00	-2%

<b>FALL REGISTRATION INCOME</b>	<b>296035.00</b>	<b>280000.00</b>	<b>278955.00</b>	<b>99.63%</b>	<b>260773.98</b>	<b>262545.00</b>	<b>260773.98</b>	<b>1771.02</b>	<b>1%</b>
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**SPRING - REGISTRATION**

Spring Teams	23050.00	19500.00	19500.00	100.00%	16600.00	18750.00	16600.00	2150.00	13%
Spring Players	43980.00	40300.00	40300.00	100.00%	46690.00	38750.00	46690.00	-7940.00	-17%
Spring Player Cards	3670.00	3500.00	3500.00	100.00%	4400.00	3500.00	4400.00	-900.00	-20%

<b>SPRING REGISTRATION INCOME</b>	<b>70700.00</b>	<b>63300.00</b>	<b>63300.00</b>	<b>100.00%</b>	<b>67690.00</b>	<b>61000.00</b>	<b>67690.00</b>	<b>-6690.00</b>	<b>-10%</b>
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<b>REGISTRATION INCOME</b>	<b>366735.00</b>	<b>343300.00</b>	<b>342255.00</b>	<b>99.70%</b>	<b>328463.98</b>	<b>323545.00</b>	<b>328463.98</b>	<b>-4918.98</b>	<b>-1%</b>
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**FALL - FIELDS**

Vancouver - Fall Fields	33064.55	35000.00	35000.00	100.00%	42471.16	40000.00	42471.16	-2471.16	-6%
Burnaby - Fall Fields	22762.03	22000.00	22000.00	100.00%	12855.48	22000.00	12855.48	9144.52	71%
Coquitlam - Fall Fields	7835.18	8000.00	8000.00	100.00%	1170.00	8000.00	1170.00	6830.00	584%
Surrey - Fall Fields	1252.90	1400.00	1400.00	100.00%	390.00	1400.00	390.00	1010.00	259%
New West - Fall Fields	385.00	500.00	500.00	100.00%	397.35	500.00	397.35	102.65	26%

<b>FALL - FIELDS</b>	<b>65299.66</b>	<b>66900.00</b>	<b>66900.00</b>	<b>100.00%</b>	<b>57283.99</b>	<b>71900.00</b>	<b>57283.99</b>	<b>14616.01</b>	<b>26%</b>
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**SPRING - FIELDS**

Vancouver - Spring Fields	8067.80	8500.00	8500.00	100.00%	9099.80	8500.00	9099.80	-599.80	-7%
Burnaby - Spring Fields	6050.24	6000.00	6000.00	100.00%	3304.60	6000.00	3304.60	2695.40	82%
Coquitlam - Spring Fields	1101.93	1200.00	1200.00	100.00%	568.61	1200.00	568.61	631.39	111%
Surrey - Spring Fields	355.46	500.00	500.00	100.00%	1096.00	1000.00	1096.00	-96.00	-9%
New West - Spring Fields	1065.00	1200.00	1200.00	100.00%	1350.00	1200.00	1350.00	-150.00	-11%

<b>SPRING - FIELDS</b>	<b>16640.43</b>	<b>17400.00</b>	<b>17400.00</b>	<b>100.00%</b>	<b>15419.01</b>	<b>17900.00</b>	<b>15419.01</b>	<b>2480.99</b>	<b>16%</b>
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<b>FIELDS INCOME</b>	<b>81940.09</b>	<b>84300.00</b>	<b>84300.00</b>	<b>100.00%</b>	<b>72703.00</b>	<b>89800.00</b>	<b>72703.00</b>	<b>17097.00</b>	<b>24%</b>
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**SPONSORSHIPS + GRANTS + ADVERTISING INCOME**

Sponsorship	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!
Website Advertising	5058.37	7500.00	7500.00	100.00%	9245.50	7500.00	9245.50	-1745.50	-19%
Gaming Grants	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!

<b>ADVERTISING INCOME</b>	<b>5058.37</b>	<b>7500.00</b>	<b>7500.00</b>	<b>100.00%</b>	<b>9245.50</b>	<b>7500.00</b>	<b>9245.50</b>	<b>-1745.50</b>	<b>-19%</b>
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**OTHER INCOME**

Bank Interest	1874.13	2000.00	1918.34	95.92%	1404.76	2000.00	1404.76	595.24	42%
Bonds New Teams	2300.00	1500.00	1500.00	100.00%	2750.00	1500.00	2750.00	-1250.00	-45%
Fines	8475.00	7000.00	6400.00	91.43%	5350.00	7000.00	5350.00	1650.00	31%
Admin Fee					585.00		585.00	-585.00	-100%
Misc Income	3060.34	1000.00	1000.00	100.00%	3128.48	1000.00	3128.48	-2128.48	-68%
BSCA - Provincial Cup Entry Fee	4400.00	3400.00	3400.00		0.00	3400.00	0.00	3400.00	#DIV/0!
BSCA - Team Travel Support	7300.00	1250.00	1250.00	100.00%	6795.70	1250.00	6795.70	-5545.70	-82%
BCSA - Provincial Cup Host	4300.41	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!
3rd Party Event	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!

<b>OTHER INCOME</b>	<b>31709.88</b>	<b>16150.00</b>	<b>15468.34</b>	<b>95.78%</b>	<b>20013.94</b>	<b>16150.00</b>	<b>20013.94</b>	<b>-3863.94</b>	<b>-19%</b>
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<b>TOTAL REVENUE</b>	<b>485443.34</b>	<b>451250.00</b>	<b>449523.34</b>	<b>99.62%</b>	<b>430426.42</b>	<b>436995.00</b>	<b>430426.42</b>	<b>6568.58</b>	<b>2%</b>
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**EXPENSE**

**FALL - REGISTRATION + SCHEDULING**

BC Soccer - Fall Players	159360.60	151900.00	151900.00	100.00%	155131.00	150520.00	155131.00	-4611.00	-3%
Game Scheduling - Fall	12100.00	15000.00	15000.00	100.00%	11855.00	15000.00	11855.00	3145.00	27%
n/a YE 2013 - scorekeeping	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!

<b>FALL REGISTRATION + SCHEDULING</b>	<b>171460.60</b>	<b>166900.00</b>	<b>166900.00</b>	<b>100.00%</b>	<b>166986.00</b>	<b>165520.00</b>	<b>166986.00</b>	<b>-1466.00</b>	<b>-1%</b>
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**SPRING - REGISTRATION + SCHEDULING**

BC Soccer - Spring Players	15166.38	14556.00	14556.00	100.00%	16083.64	15880.00	16083.64	-203.64	-1%
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Game Scheduling - Spring	3930.00	4000.00	4000.00	100.00%	3990.00	4400.00	3990.00	410.00	10%
<b>SPRING REGISTRATION + SCHEDU</b>	<b>19096.38</b>	<b>18556.00</b>	<b>18556.00</b>	<b>100.00%</b>	<b>20073.64</b>	<b>20280.00</b>	<b>20073.64</b>	<b>206.36</b>	<b>1%</b>
<b>REGISTRATION + SCHEDULING</b>	<b>190556.98</b>	<b>185456.00</b>	<b>185456.00</b>	<b>100.00%</b>	<b>187059.64</b>	<b>185800.00</b>	<b>187059.64</b>	<b>-1259.64</b>	<b>-1%</b>
<b>FALL - FIELDS</b>									
Vancouver - Fall Fields	33758.62	35000.00	34596.37	98.85%	51191.89	50000.00	51191.89	-1191.89	-2%
Burnaby - Fall Fields	17805.31	18000.00	18000.00	100.00%	18159.63	18000.00	18159.63	-159.63	-1%
Coquitlam - Fall Fields	7915.33	12000.00	12000.00	100.00%	5135.67	12000.00	5135.67	6864.33	134%
Surrey - Fall Fields	450.27	700.00	700.00	100.00%	824.55	700.00	824.55	-124.55	-15%
New West - Fall Fields	560.11	700.00	478.76	68.39%	3317.22	700.00	3317.22	-2617.22	-79%
<b>FALL - FIELDS</b>	<b>60489.64</b>	<b>66400.00</b>	<b>65775.13</b>	<b>99.06%</b>	<b>78628.96</b>	<b>81400.00</b>	<b>78628.96</b>	<b>2771.04</b>	<b>4%</b>
<b>SPRING - FIELDS</b>									
Vancouver - Spring Fields	8035.12	12000.00	12000.00	100.00%	26924.97	12000.00	26924.97	-14924.97	-55%
Burnaby - Spring Fields	0.00	12000.00	12000.00	100.00%	3725.76	12000.00	3725.76	8274.24	222%
Coquitlam - Spring Fields	215.80	2600.00	2600.00	100.00%	1341.35	2600.00	1341.35	1258.65	94%
Surrey - Spring Fields	827.60	800.00	800.00	100.00%	1757.73	850.00	1757.73	-907.73	-52%
New West - Spring Fields	3076.82	1600.00	1600.00	100.00%	372.39	3000.00	372.39	2627.61	706%
<b>SPRING - FIELDS</b>	<b>12155.34</b>	<b>29000.00</b>	<b>29000.00</b>	<b>100.00%</b>	<b>34122.20</b>	<b>30450.00</b>	<b>34122.20</b>	<b>-3672.20</b>	<b>-11%</b>
<b>FIELDS EXPENSE</b>	<b>72644.98</b>	<b>95400.00</b>	<b>94775.13</b>	<b>99.35%</b>	<b>112751.16</b>	<b>111850.00</b>	<b>112751.16</b>	<b>-901.16</b>	<b>-1%</b>
Head Referee - Contract	13230.00	15435.00	13965.00	90.48%	16170.00	14000.00	16170.00	-2170.00	-13%
Head Referee GST	0.00				0.00	700.00	0.00	700.00	#DIV/0!
Head Referee - Mileage + Phon	100.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!
Referee Scheduler	12000.00	12600.00	12600.00	100.00%	12200.00	12600.00	12200.00	400.00	3%
Referee Mentorship	120.00	2000.00	800.00	40.00%	612.50	2000.00	612.50	1387.50	227%
Referee Reimbursements	992.24	1500.00	#REF!	#REF!	1277.50	1500.00	1277.50	222.50	17%
<b>REFEREE EXPENSE</b>	<b>26442.24</b>	<b>31535.00</b>	<b>31535.00</b>	<b>100.00%</b>	<b>30260.00</b>	<b>30800.00</b>	<b>30260.00</b>	<b>540.00</b>	<b>2%</b>
Cup Finals - Fields	147.00	2000.00	2000.00	100.00%	0.00	2000.00	0.00	2000.00	#DIV/0!
Cup Finals - Refs	2520.00	2380.00	2380.00	100.00%	2380.00	2380.00	2380.00	0.00	0%
Cup Finals - Prizes	2651.05	1600.00	1600.00	100.00%	900.00	1600.00	900.00	700.00	78%
Cup Finals - Expenses Other	2083.39	500.00	500.00	100.00%	412.07	500.00	412.07	87.93	21%
Cup Playdowns - AR Fees	2205.00	2380.00	2380.00	100.00%	2537.50	2380.00	2537.50	-157.50	-6%
League Prizes (28 x \$300 + \$15)	8658.87	9000.00	9000.00	100.00%	9503.62	9000.00	9503.62	-503.62	-5%
League Awards Luncheon	0.00	3000.00	3000.00	100.00%	1000.00	3000.00	1000.00	2000.00	200%
<b>LEAGUE CUP + PRIZES</b>	<b>18265.31</b>	<b>20860.00</b>	<b>20860.00</b>	<b>100.00%</b>	<b>16733.19</b>	<b>20860.00</b>	<b>16733.19</b>	<b>4126.81</b>	<b>25%</b>
League Manager	56065.03	54500.00	54500.00	100.00%	53550.00	52000.00	53550.00	-1550.00	-3%
League Manager GST	6206.79	30000.00	25537.50	85.13%	0.00	2600.00	0.00	2600.00	#DIV/0!
Office Staff	18383.50	5000.00	5000.00	100.00%	4685.87	10000.00	4685.87	5314.13	113%
Credit Card Fee (to Bank)	7106.43	7000.00	7000.00	100.00%	7370.73	7000.00	7370.73	-370.73	-5%
Accounting + Legal	1864.81	1900.00	1709.41	89.97%	1454.00	1900.00	1454.00	446.00	31%
Marketing and communication	0.00				36095.48	0.00	36095.48	-36095.48	-100%
<b>OFFICE STAFF</b>	<b>89626.56</b>	<b>98400.00</b>	<b>98400.00</b>	<b>100.00%</b>	<b>103156.08</b>	<b>73500.00</b>	<b>103156.08</b>	<b>-29656.08</b>	<b>-29%</b>
Rent	4410.00	4100.00	4100.00	100.00%	4410.00	4500.00	4410.00	90.00	2%
Phone + Internet	4026.71	4300.00	3932.50	91.45%	4754.80	4300.00	4754.80	-454.80	-10%
Supplies + Postage	4143.78	3900.00	3596.51	92.22%	4279.11	4000.00	4279.11	-279.11	-7%
Mileage	664.16	700.00	429.45	61.35%	337.48	700.00	337.48	362.52	107%
Equipment	0.00	1000.00	1000.00	100.00%	3497.17	1000.00	3497.17	-2497.17	-71%
Website	9075.93	6300.00	4315.36	68.50%	4895.37	6300.00	4895.37	1404.63	29%
Misc Expense	147.60	150.00	150.00	100.00%	839.44	150.00	839.44	-689.44	-82%
Bank Charges	115.00	300.00	236.16	78.72%	315.00	350.00	315.00	35.00	11%
<b>OFFICE + WEBSITE</b>	<b>22583.18</b>	<b>20750.00</b>	<b>20750.00</b>	<b>100.00%</b>	<b>23328.37</b>	<b>21300.00</b>	<b>23328.37</b>	<b>-2028.37</b>	<b>-9%</b>
Director's Expense	9014.51	6800.00	6800.00	100.00%	5900.00	6800.00	5900.00	900.00	15%
President's Expense	1265.36	1000.00	1000.00	100.00%	1662.12	1000.00	1662.12	-662.12	-40%
Vice President's Expense	70.00	200.00	200.00	100.00%	0.00	200.00	0.00	200.00	#DIV/0!
Meetings	325.42	500.00	500.00	100.00%	1589.56	500.00	1589.56	-1089.56	-69%
Discipline Committee	750.00	750.00	750.00	100.00%	750.00	750.00	750.00	0.00	0%
Logo Clothing - Staff + Director	377.51	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!
<b>DIRECTOR'S + MEETINGS</b>	<b>11802.80</b>	<b>2450.00</b>	<b>2450.00</b>	<b>100.00%</b>	<b>9901.68</b>	<b>2450.00</b>	<b>9901.68</b>	<b>-7451.68</b>	<b>-75%</b>
BCSA Provincial Cup - Team Ent	4617.68	3400.00	3400.00	100.00%	400.00	4400.00	400.00	4000.00	1000%
BCSA Provincial Cup - Event Ho	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!

BCSA Provincial Cup - Team Tra	5015.00	5000.00	5000.00	100.00%	8815.70	5000.00	8815.70	-3815.70	-43%
Nationals - Team Travel Suppo	2000.00	4000.00	4000.00	100.00%	0.00	4000.00	0.00	4000.00	#DIV/0!
Scholarships	2585.55	2550.00	2550.00	100.00%	2550.00	2550.00	2550.00	0.00	0%
3rd Party Event	0.00	0.00	0.00	#DIV/0!	0.00	0.00	0.00	0.00	#DIV/0!
<b>TEAM SUPPORT + SCHOLARSHIPS + E\</b>	<b>14218.23</b>	<b>14950.00</b>	<b>14950.00</b>	<b>100.00%</b>	<b>11765.70</b>	<b>15950.00</b>	<b>11765.70</b>	<b>4184.30</b>	<b>36%</b>
Team Fees	1605.00	1500.00	1500.00	100.00%	440.00	1500.00	440.00	1060.00	241%
Player Regs	2080.00	2000.00	2000.00	100.00%	1510.00	2000.00	1510.00	490.00	32%
Bonds	1750.00	500.00	500.00	100.00%	300.00	500.00	300.00	200.00	67%
<b>REPAYMENTS</b>	<b>5435.00</b>	<b>4000.00</b>	<b>4000.00</b>	<b>100.00%</b>	<b>2250.00</b>	<b>4000.00</b>	<b>2250.00</b>	<b>1750.00</b>	<b>78%</b>
<b>TOTAL EXPENSE</b>	<b>451575.28</b>	<b>473801.00</b>	<b>473801.00</b>	<b>100.00%</b>	<b>497205.82</b>	<b>466510.00</b>	<b>497205.82</b>	<b>-30695.82</b>	<b>-6%</b>
TOTAL INCOME	485443.34	451250.00	451250.00	100.00%	430426.42	436995.00	430426.42	6568.58	2%
TOTAL EXPENSE	451575.28	473801.00	472074.34	99.64%	497205.82	466510.00	497205.82	-30695.82	-6%
EXCESS/(DEFICIENCY)	33868.06	-22551.00	-22551.00	100.00%	-66779.40	-29515.00	-66779.40	37264.40	-56%
	7.5%	-5%			-13%	-6%			